

KRISH KUMAR

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PROFESSIONAL SUMMARY

Finance & Strategy graduate (SFU Beedie School of Business) with 3+ years managing high-value B2B accounts and end-to-end project delivery exceeding \$3–4M. Proven track record in financial analysis, quotation building, and stakeholder negotiation, paired with hands-on experience applying quantitative methods (back testing, risk modeling) to real-world decision-making. Seeking to bring a data-driven, relationship-focused approach to a finance or strategy role.

EDUCATION

Simon Fraser University – Beedie School of Business, Burnaby, BC

January 2022 – June 2026

Bachelor of Business Administration – Finance & Strategy Concentration

- Relevant coursework: Financial Analysis, Operations & Strategic Management, Project Planning, Sustainable Development
- Activities: Participated in case competitions; Honour Roll recognition

WORK EXPERIENCE

Contractor Specialist – RONA Inc., Coquitlam, BC

February 2023 – May 2026

- Led end-to-end coordination of high-value projects (\$3-4 Million) including quoting, approvals, delivery scheduling, and issue resolution across stakeholders.
- Identified potential clients, provided personalized product recommendations and nurtured relationships with contractors, leading to repeat business and favorable Net Promoter Scores.
- Mentored new team members in product knowledge, POS systems and customer-service best practices, improving onboarding time by 25% and ensuring consistent service standards.

Project Manager Intern – Unicore Ventures Private Ltd., Delhi, India,

July 2019 – January 2020

- Assisted senior project managers in planning and monitoring construction projects, helping set timelines, identify tasks and allocate resources.
- Updated project schedules in MS Project and Excel, tracked milestones and assisted in adjusting plans to keep projects on time and within budget.

ADDITIONAL EXPERIENCE

Quantitative Trading Strategy Development – Personal Project (In Progress)

October 2025 – Present

- Designing a systematic trading strategy in Python, applying financial risk concepts (drawdown, Sharpe ratio, position sizing) to evaluate strategy performance against historical market data.
- Built a back testing engine to validate strategy logic against historical OHLCV data, strengthening practical skills in quantitative analysis, risk management, and data-driven decision-making relevant to financial markets.

Associate – Amazon, Delta, BC

December 2021 – September 2022

- Managed inventory and fulfilled customer orders with a focus on accuracy and efficiency; implemented stock rotation processes to improve pick-pack accuracy.
- Maintained accurate records of incoming and outgoing inventory using internal databases.

CORE SKILLS

Finance & Analysis: Financial Analysis; Budget Forecasting & Cost Tracking; Quotation Building; Data Analysis & Reporting (Excel, PivotTables); Quantitative Risk Modeling (Sharpe Ratio, Drawdown)

Project & Operations: Project Scheduling & Budget Management; Stakeholder Coordination; Documentation Control & Audit Readiness; MS Project

Business Development: Relationship Building & Negotiation; Client Acquisition & Retention; Team Leadership & Mentoring

Technical: MS Office (Excel, Word, PowerPoint); SQL fundamentals; Power BI and Tableau; Bloomberg Terminal; Python

VOLUNTEER EXPERIENCE

Orientation Leader, Fraser International College

May 2021 – December 2021

- Guided first-year students through their academic transition by providing personalized advice on course planning.

Fundraising Coordinator, Pledge A Smile Foundation

September 2020 – May 2021

- Supported fundraising through digital outreach and campaign coordination; created content and helped track engagement.

CERTIFICATES AND AWARDS

Honour Roll Award, Simon Fraser University, Canada; **SFU Changemaker Program in Sustainability**, Simon Fraser University, Canada